

**system design &
management**

Designing Software Platforms for Innovation and Profitability

MITsdm

results from 2 pilot projects

- *driving design quality*
- *managerial decision-making*

Martin Jovenot
Software Architect
Amadeus
(*& MIT SDM '17*)

Dan Sturtevant
CEO
Silverthread, Inc.
(*& MIT SDM Alum*)

Rashesh Jethi
Head of R&D - Americas
Amadeus

1. **Introducing Amadeus**
2. Challenges faced by the software enterprise
3. Introducing Silverthread, Inc.
4. Case 1: Driving software platform design quality
5. Case 2: Analytics for managerial decision-making
6. Lessons for your company

amadeus

30 YEARS



amadeus®



14,000
people



195
countries



4.47B
2016 revenue

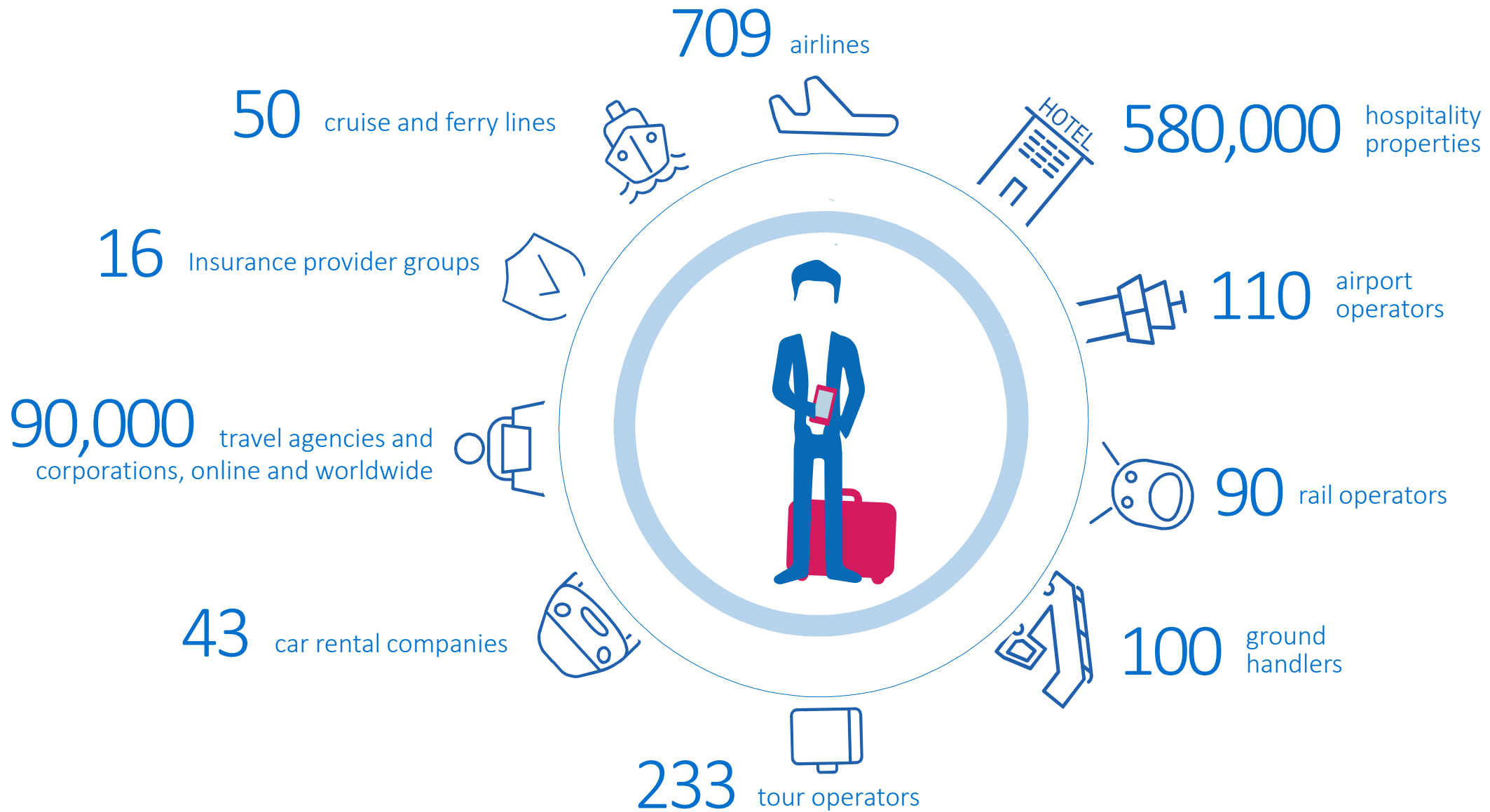


Among the world's top
10 software
companies
Forbes 2016 global rankings

Powering the biggest names in travel in North America...



...and Globally !



Research & Development



Leading

The travel technology industry



20

R&D centers



4B+

Invested since 2004



```

22FEB FRI 1000 IST - ANK ANKARA.TR NTE
*SAW* SABIHA GOKCEN HAVAALANI ANADOLU YAKASINDADIR.TALEP
HALINDE ATATURK HAVAALANI ICIN ISTESB SORGULAYINIZ.
*SAW* IS ON ASIAN SIDE OF ISTANBUL.PLS INFORM YR PSCRS.
 1 IST ESB 0600 0700 Y9 N9 H9 Q9 T0 X0 G0 V9 TK 102 735 0 502
    E4 I4 U0
 2 IST ESB 0800 0900 Y9 N9 H9 Q9 T5 X0 G0 V9 TK 108 734 0 502
    L5 L5 U0
 3 IST ESB 0850 0950 Y9 N9 H9 Q9 T5 X0 G0 V9 TK 116 AR7 0 502
    F5 L5 U0
 4 IST ESB 1020 1120 Y9 N9 H9 Q9 T5 X0 G0 V9 TK 120 735 0 502
    E5 I5 U0
 5 IST ESB 1245 1345 Y9 N9 H9 Q9 T5 X0 G0 V9 TK 124 AR7 0 502
    E5 I5 U0
 6 IST ESB 1445 1545 Y9 N9 H9 Q9 T5 X0 G0 V9 TK 128 735 0 502
    L5 L5 U0
 7 IST ESB 1530 1630 Y9 N9 H9 Q9 T5 X0 G0 V9 TK 130 AR7 0 502
    F5 L5 U0
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1987

1990

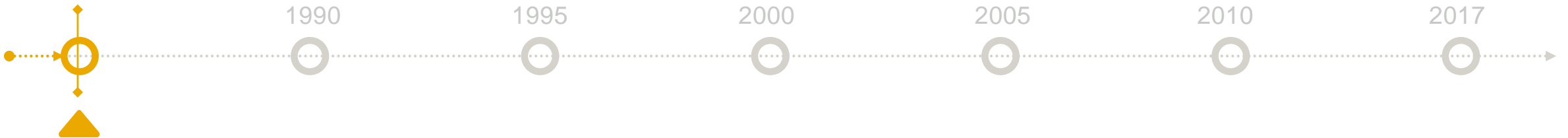
1995

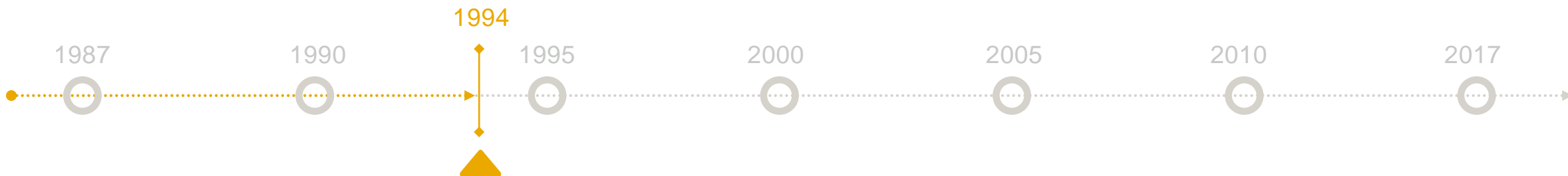
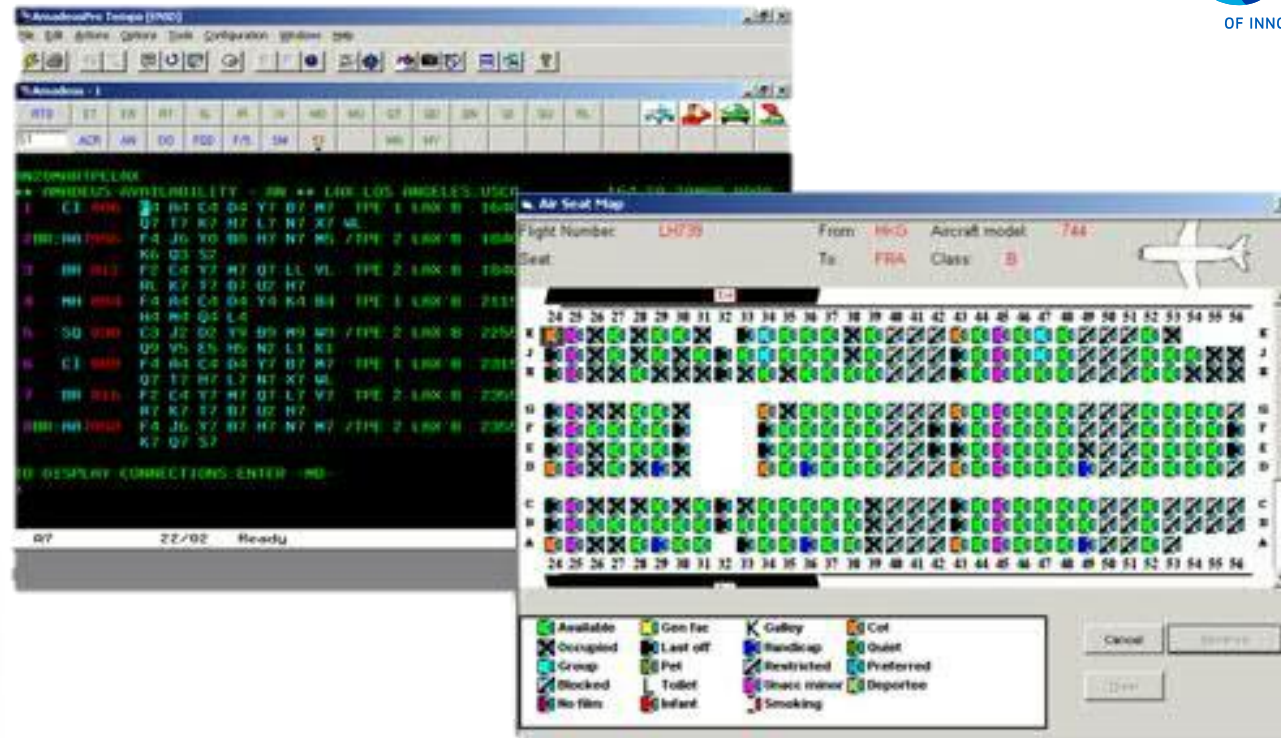
2000

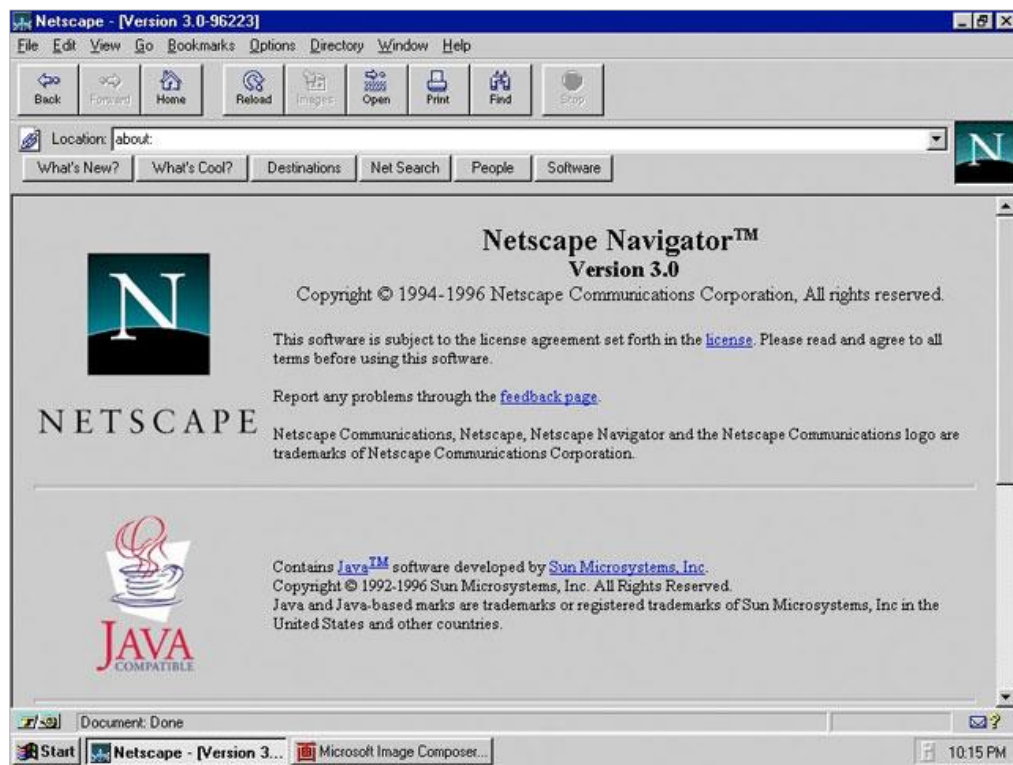
2005

2010

2017







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[Lifestyle Travel](#): Information for singles, families, LGB...

Destination Spotlight

[Egypt](#)

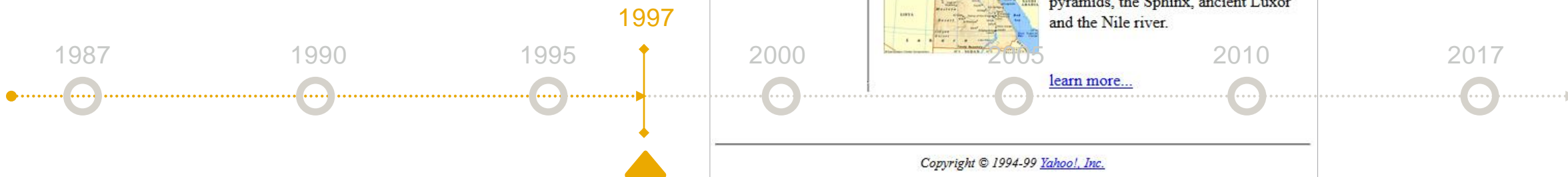
From: Lonely Planet

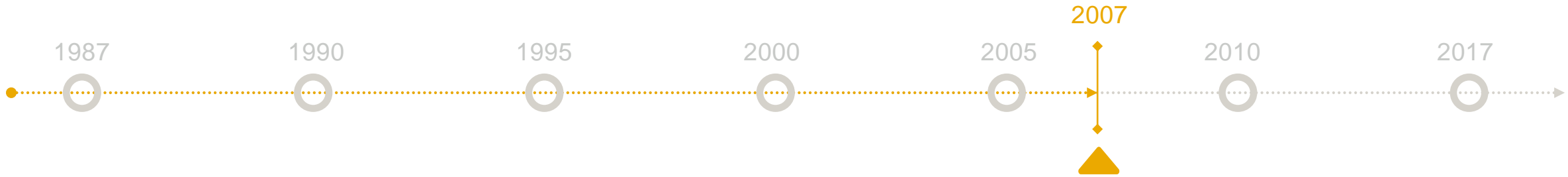


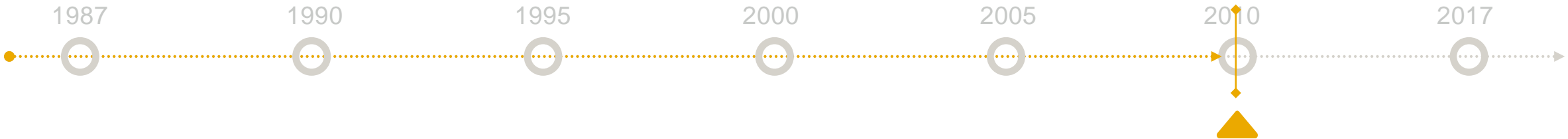
Since long before the birth of Christ travelers have been drawn by images of pyramids, the Sphinx, ancient Luxor and the Nile river.

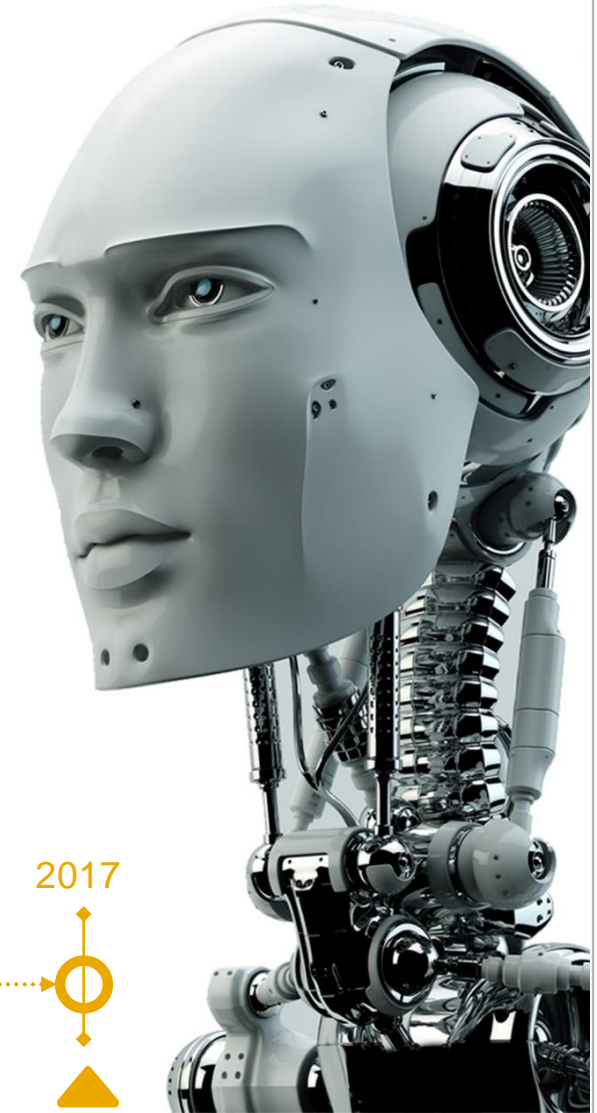
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Maintaining Industry Leadership



Improved Agility



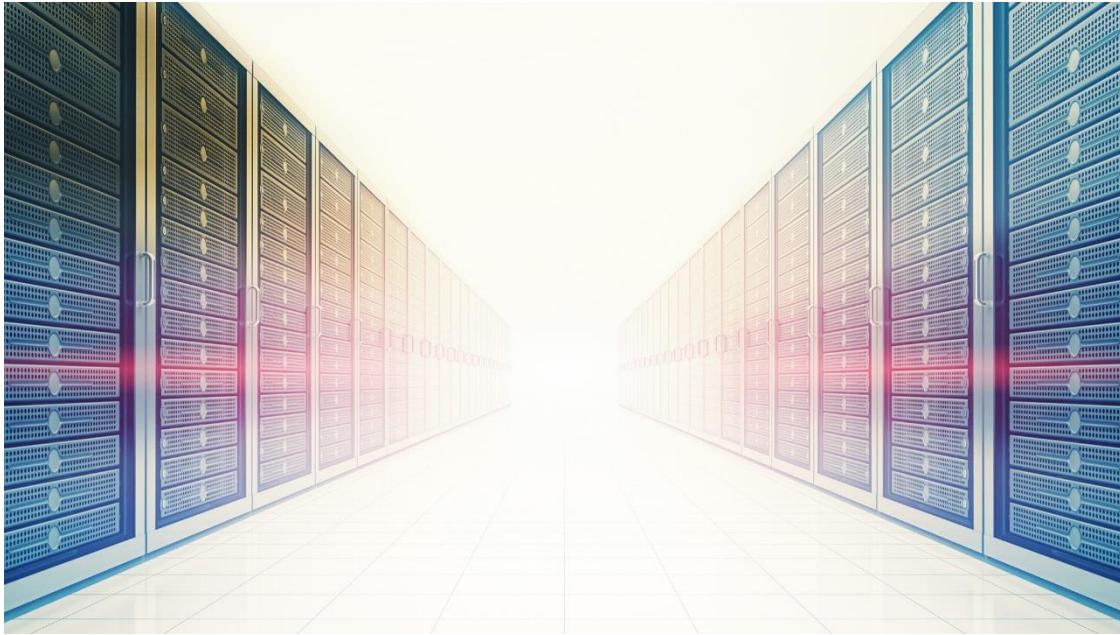
Cloud-enabled Platforms



Data-driven Technology Investments

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A large portfolio of services



5000+ □ □ □ **2000+**
services components

145K queries/second

Impacting a lot of people



595M

bookings in 2016



2M

bookings every day



1.4B

passengers boarded in
2016



~2,600

passengers boarded
every minute

Large and complex software codebases

“Writing code is like writing poetry: every word, each placement counts. Except that software is harder, because digital poems can have millions of lines which are all somehow **interconnected**... So far, nobody has found a silver bullet to kill the beast of complexity.”

- Stuart Feldman, IBM Institute for Advanced Commerce (2001)

Useful Metaphor:
Software Development =
Community Poetry
Writing at *Massive Scale!*



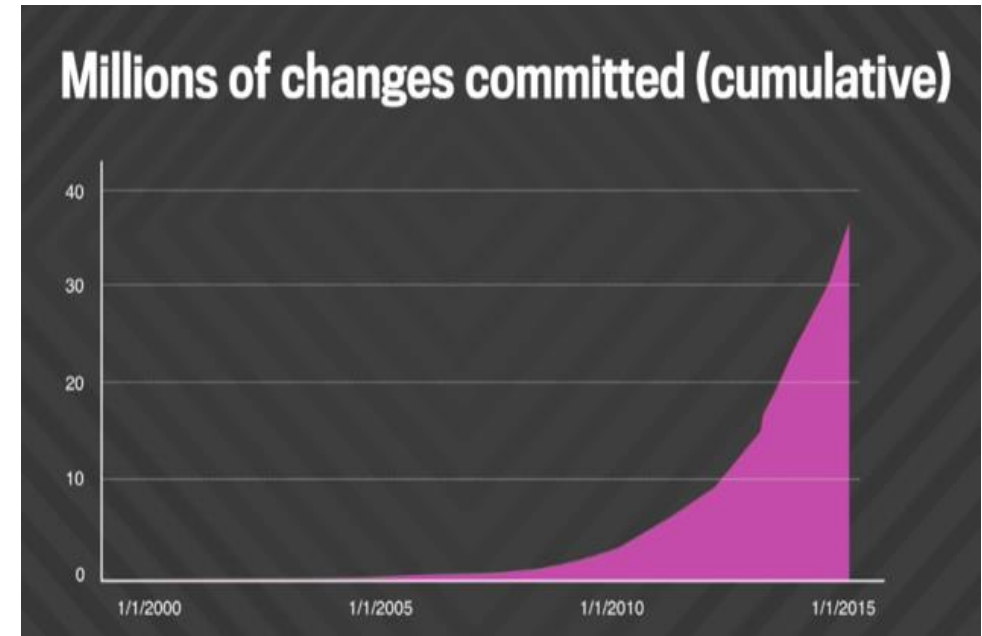
Code lives forever and scales exponentially

Google's 25,000 Engineers commit 15 million LOC/day - Equivalent to Linux; every day

Google repository statistics

As of Jan 2015

Total number of files*	1 billion
Number of source files	9 million
Lines of code	2 billion
Depth of history	35 million commits
Size of content	86 terabytes
Commits per workday	45 thousand



Software systems rarely die; we build on *legacy code*. Hence today's designers inherit *past design decisions*

Source: <https://www.youtube.com/watch?v=W71BTkUbdqE>

We deal with multiple, often competing business goals



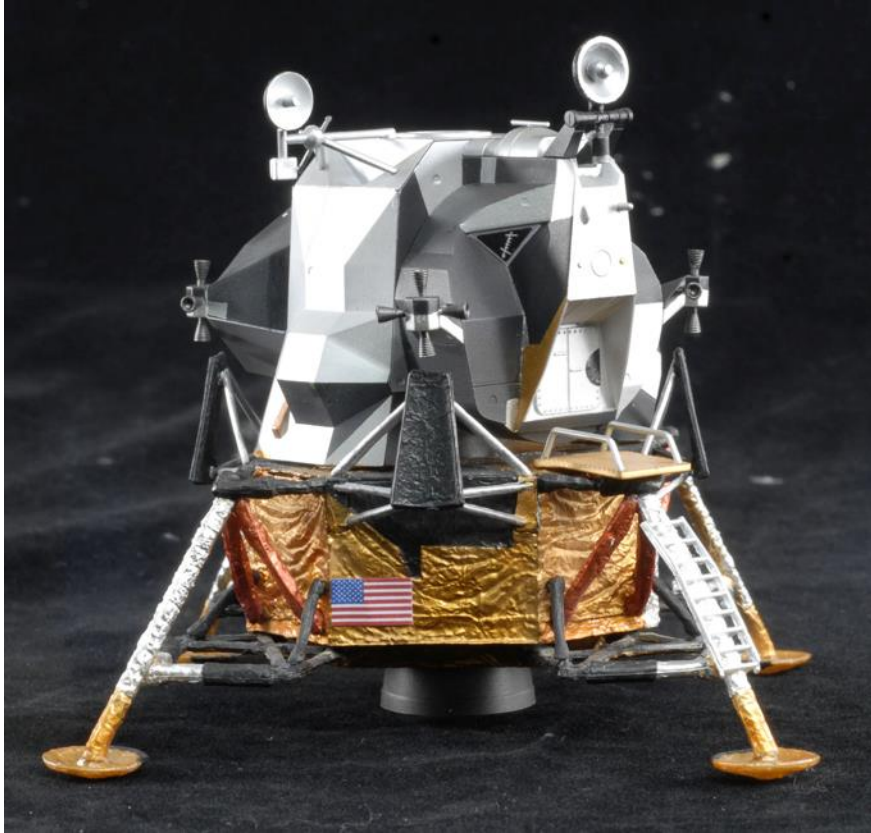
**while
also**



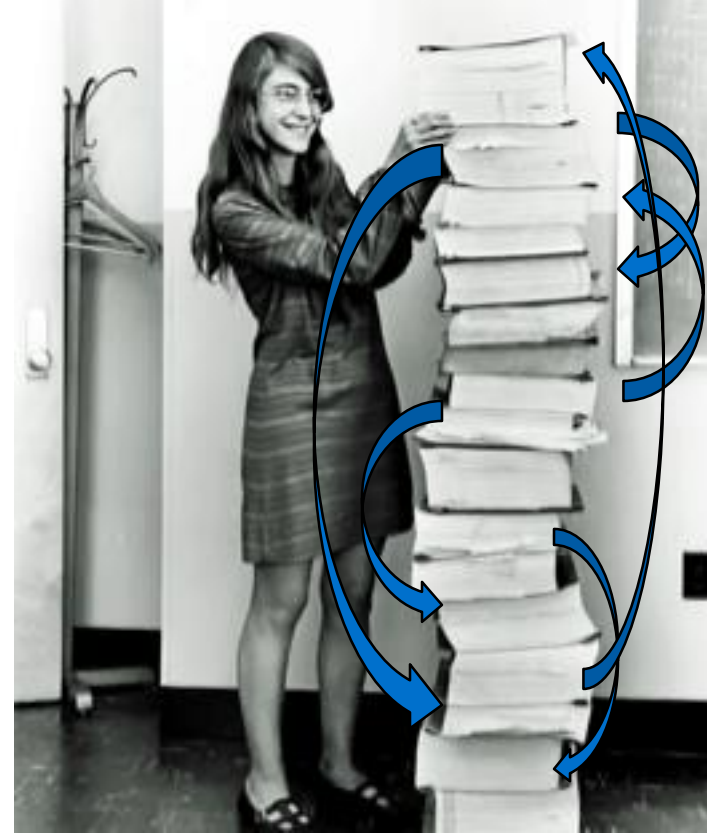
**Investing in
the platform**

Engineers have little visibility into the design structure of code

Apollo 11 Lander



Apollo 11 Software (Printed!)



structure
is hidden
to the
human
eye

Margaret H. Hamilton

And the scale of that challenge continues to multiply

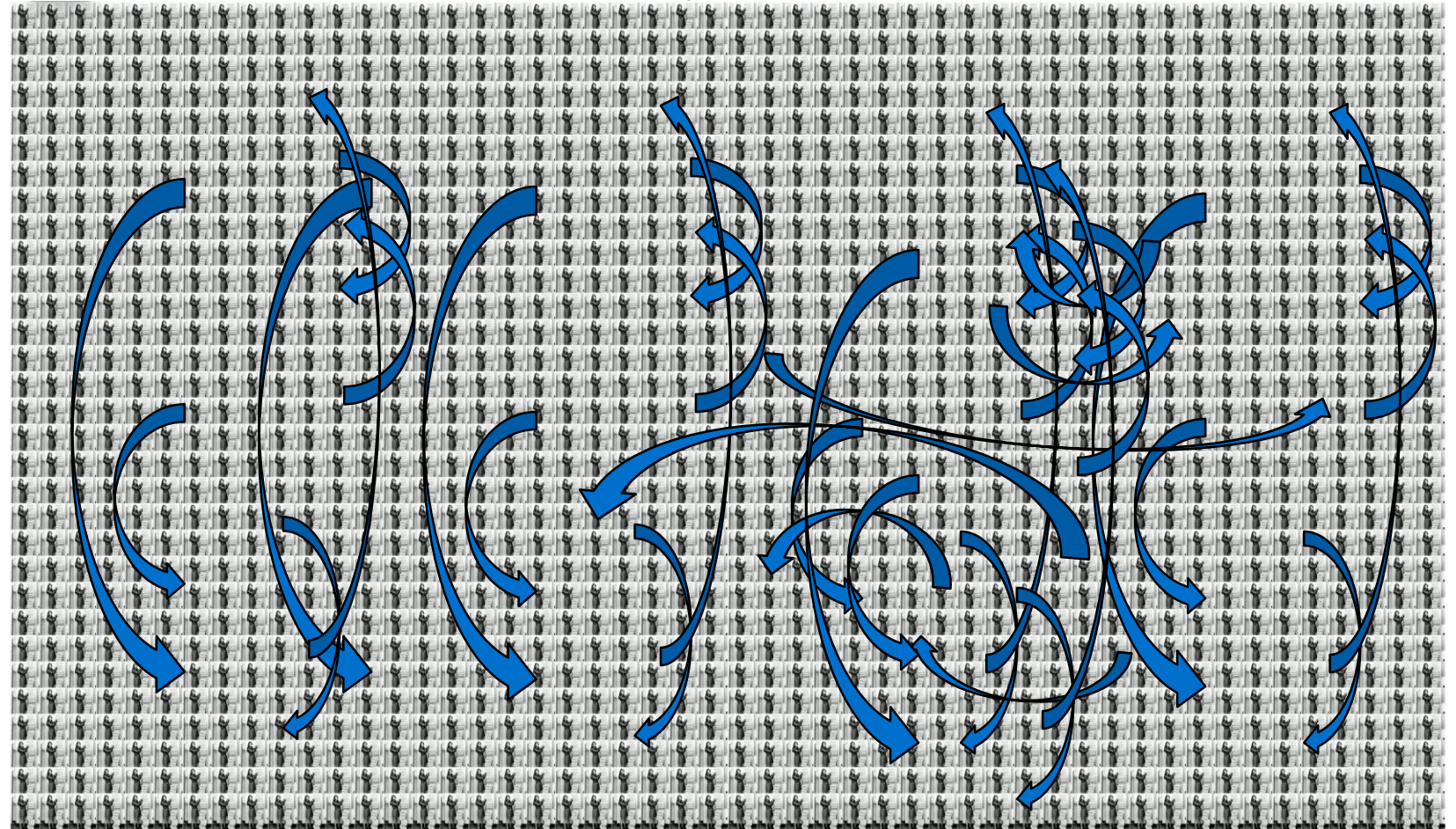
Apollo 11: 65kLOC)
Launched July 16, 1969



Margaret H. Hamilton

x
1500
=

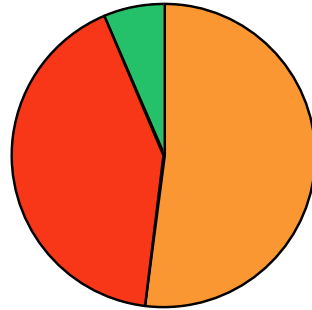
Amadeus Today: ~100 Million LOC



Stack of printed paper would be 1.5 miles or 2.4 KM high

As a discipline, software development is very challenging

6.4% of large projects successful



41.4% failures

- Abandoned
- Started again from scratch

52% challenged

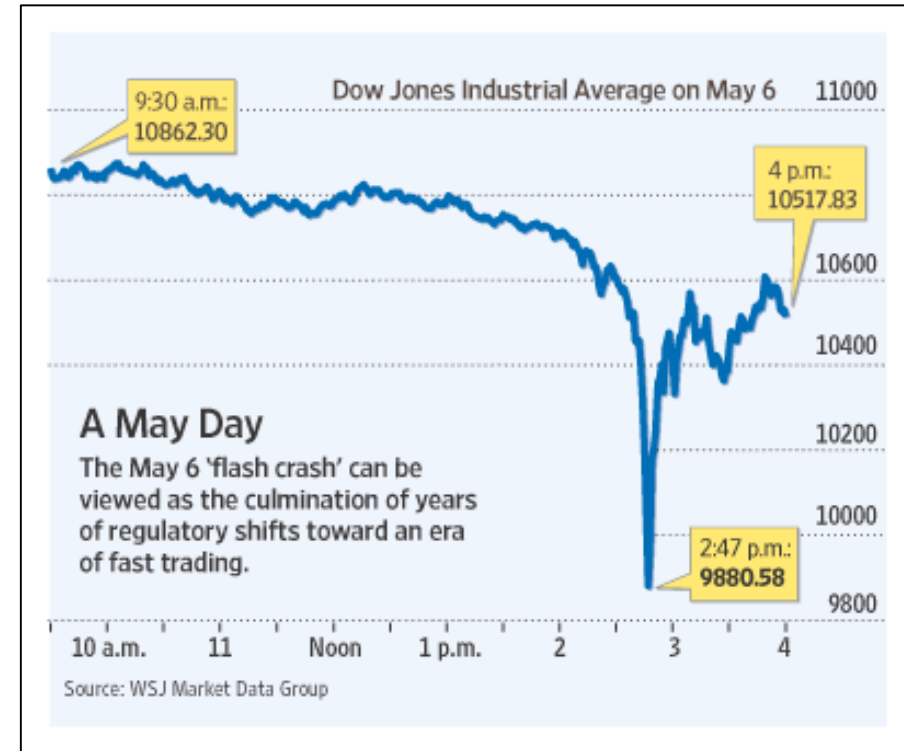
- Budget overrun
- Schedule overrun
- Bad functionality

The Standish Group,
with a database of 50,000 development projects
[http://www.computerworld.com/s/article/9243396/
Healthcare.gov_website_didn_t_have_a_chance_in_hell_](http://www.computerworld.com/s/article/9243396/Healthcare.gov_website_didn_t_have_a_chance_in_hell_)

In our world complexity can make things to go very wrong



October 24, 2013, a jury ruled against Toyota and found that unintended acceleration could have been caused due to deficiencies in the drive-by-wire throttle system or Electronic Throttle Control System (ETCS)



July 8th 2015

May 6th 2010

2013 Cambridge University Study Found Software Bugs Cost (Global) Economy \$312 Billion Per Year (just cost to fix defects)

Given all of these challenges, our talk today is about 2 pilot projects led by Amadeus & Silverthread aiming to:

Efficient engineering



1

Help technology leaders confidently evolve the software platform

2

Help business leaders optimize business outcomes with analytics

Help both communicate and collaborate more effectively

Enable agility



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Who is Silverthread?



Massachusetts
Institute of
Technology



Dan Sturtevant
Founder and CEO



Michael Davies
Founder & Chairman
MIT tech strategy faculty



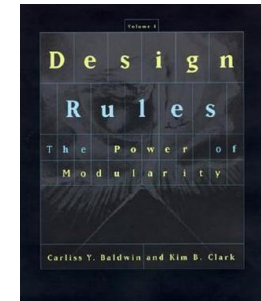
HARVARD
UNIVERSITY



Alan MacCormack
Founder & Board Member
Harvard business faculty



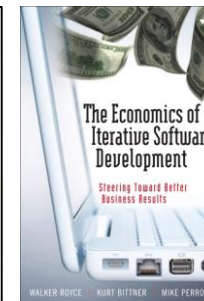
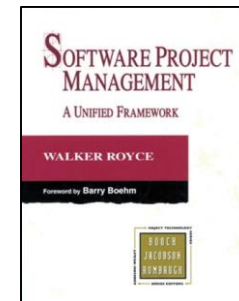
Carliss Baldwin
Founder & Board Member
Harvard finance faculty



Sean Gilliland
Director of SW Dev



Walker Royce
Chief Software Economist

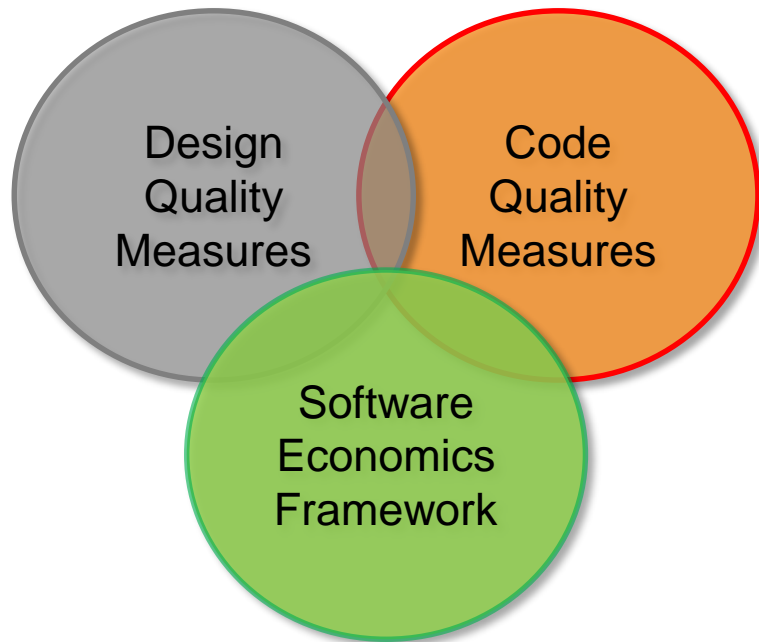


Silverthread drives results in software products and portfolios

Our Customers

Software Enterprise	Government & Defense	Due Diligence
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Areas of Focus

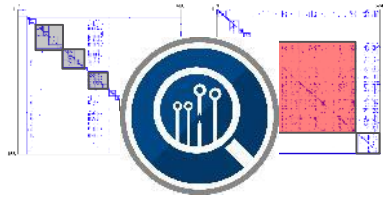


Key Questions

Diagnose	<p>How complex is my system?</p> <p>Where are potential tumors?</p> <p>Where will we struggle with cloud transition?</p>
Assess	<p>Is architectural integrity getting better or worse?</p> <p>How does we compare with similar systems?</p> <p>Where does the as-coded system diverge from design intent?</p>
Recommend	<p>Where should we invest in highest priority improvements?</p> <p>Should we refactor, redesign or continue with maintenance?</p> <p>How can we capture more persuasive business cases?</p>

Silverthread: More honest measurement and steering

CodeMRI® Reports & Tools



Descriptive analytics → for architects

- Visuals of potential tumors
- Benchmarking
- Correlation of quality hotspots and defect trends
- Correlation between as-coded baseline and intended design

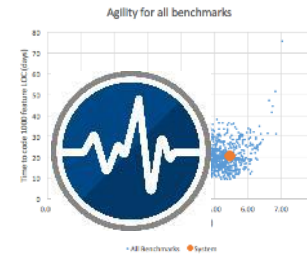


Predictive analytics → for leaders

- Maintainability, security, quality, productivity improvements
- Quantify technical debt
- Predict estimated ROI of targeted refactoring

CodeEKG™ and Zoo

(Under development)



Empirical platform → For enterprises

- Always-on DevOps CodeMRI®
- Context relevant benchmarking
- Refactoring insight
- Preventive health for development

Professional Services



Change catalysts → For projects

- Ramp-up training
- Customized reports or insights
- Custom integration with other tools
- Expert testimony for corroboration
- Executive persuasion

Two pilot projects led by Amadeus & Silverthread



Allow software architects to understand the design structure of Amadeus' enterprise software platform, drive out architectural issues, and be agile at large scale

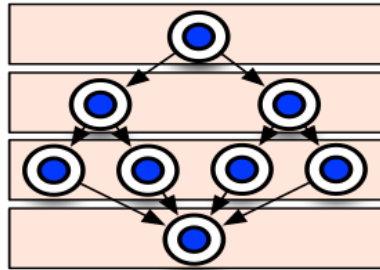


Help senior leadership make data driven and financially rational choices about investments in continuous improvement efforts to optimize business outcomes.

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Design quality: Properties that help manage complexity

Well architected system



Developers understand the code, system adaptable



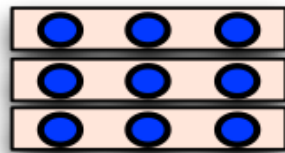
Development team confused and frustrated, system inflexible & brittle



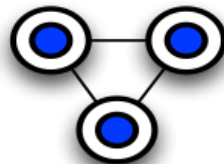
Poorly architected system



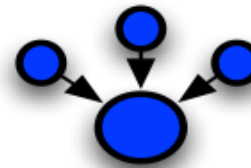
Platforms



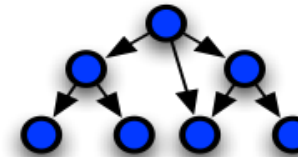
Modularity



Reuse



Hierarchies



Comp Quality



How do we quantify?

Locality of change
Abstraction
Propagation cost

Locality of change
Fan-in, Fan-out
Core size

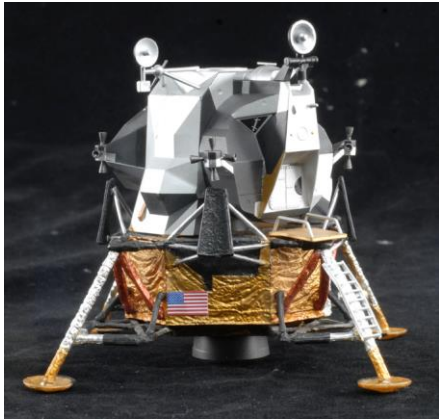
Locality of change
Reuse
Replication

Locality of change
Cyclicity
Propagation cost

Defect density
Coverage tools
Unit test scans

Illustrating design quality concepts with simple examples

In Hardware



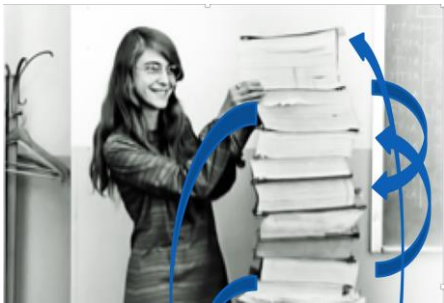
Platforms & Hierarchy



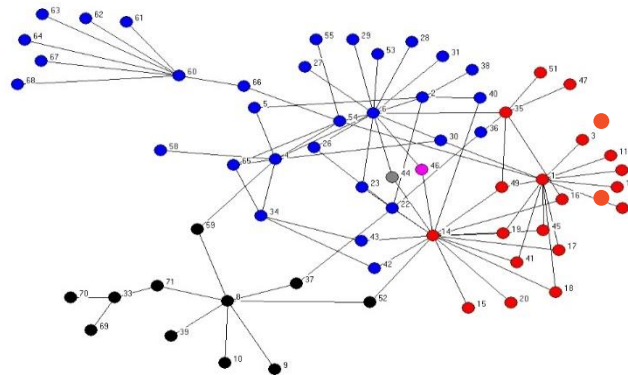
Modularity & Reuse



In Software

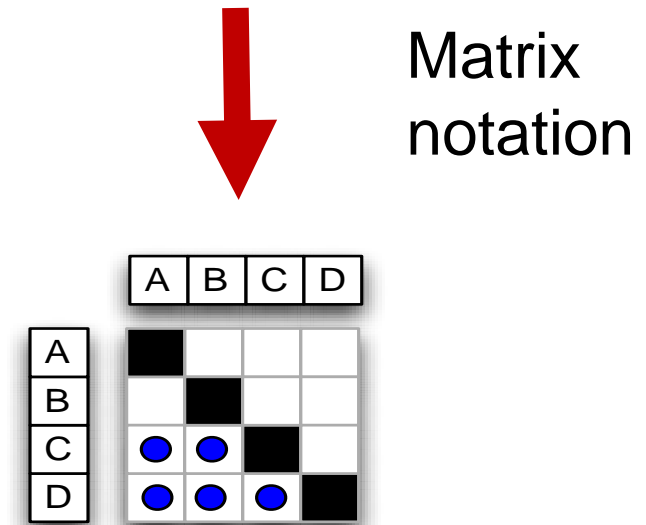
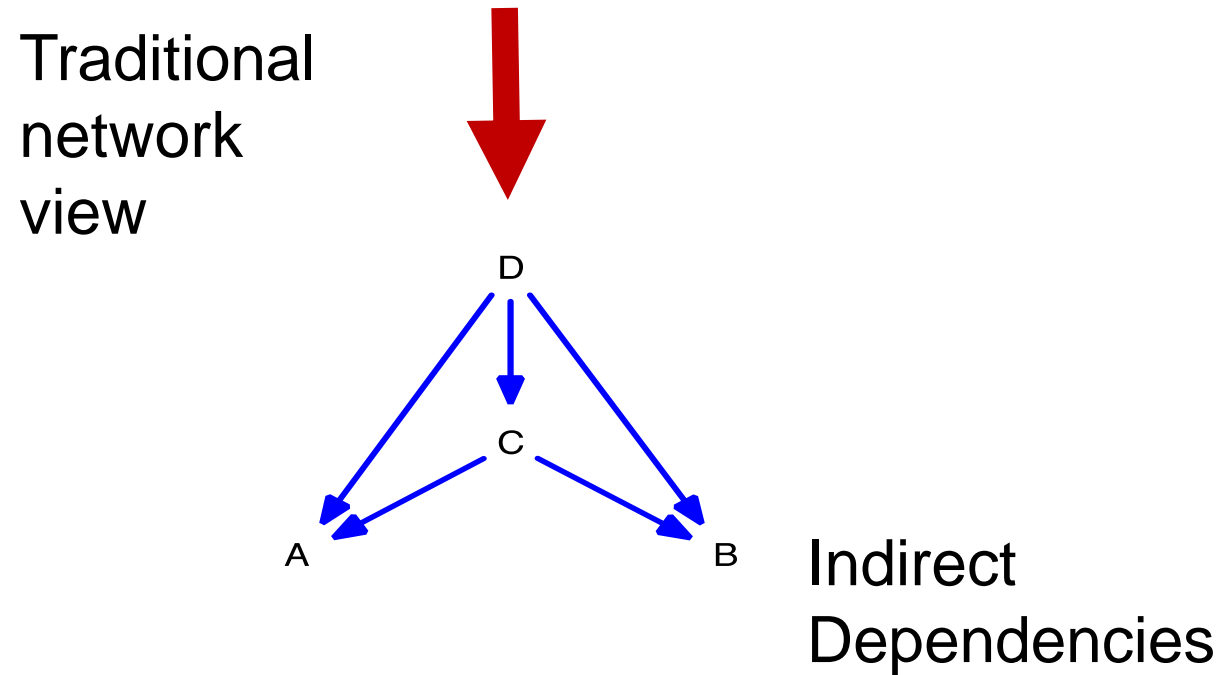
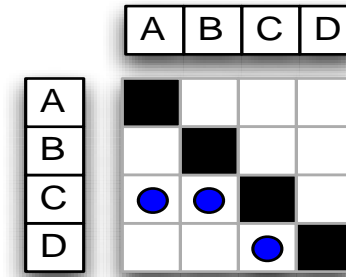
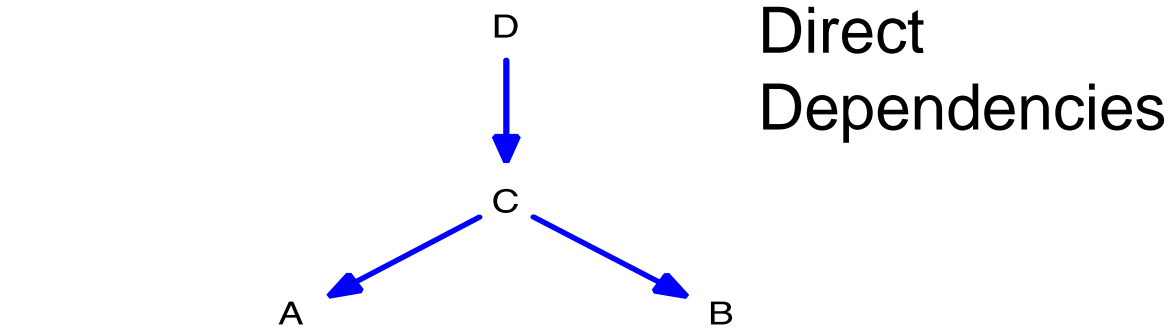


Network Diagrams?

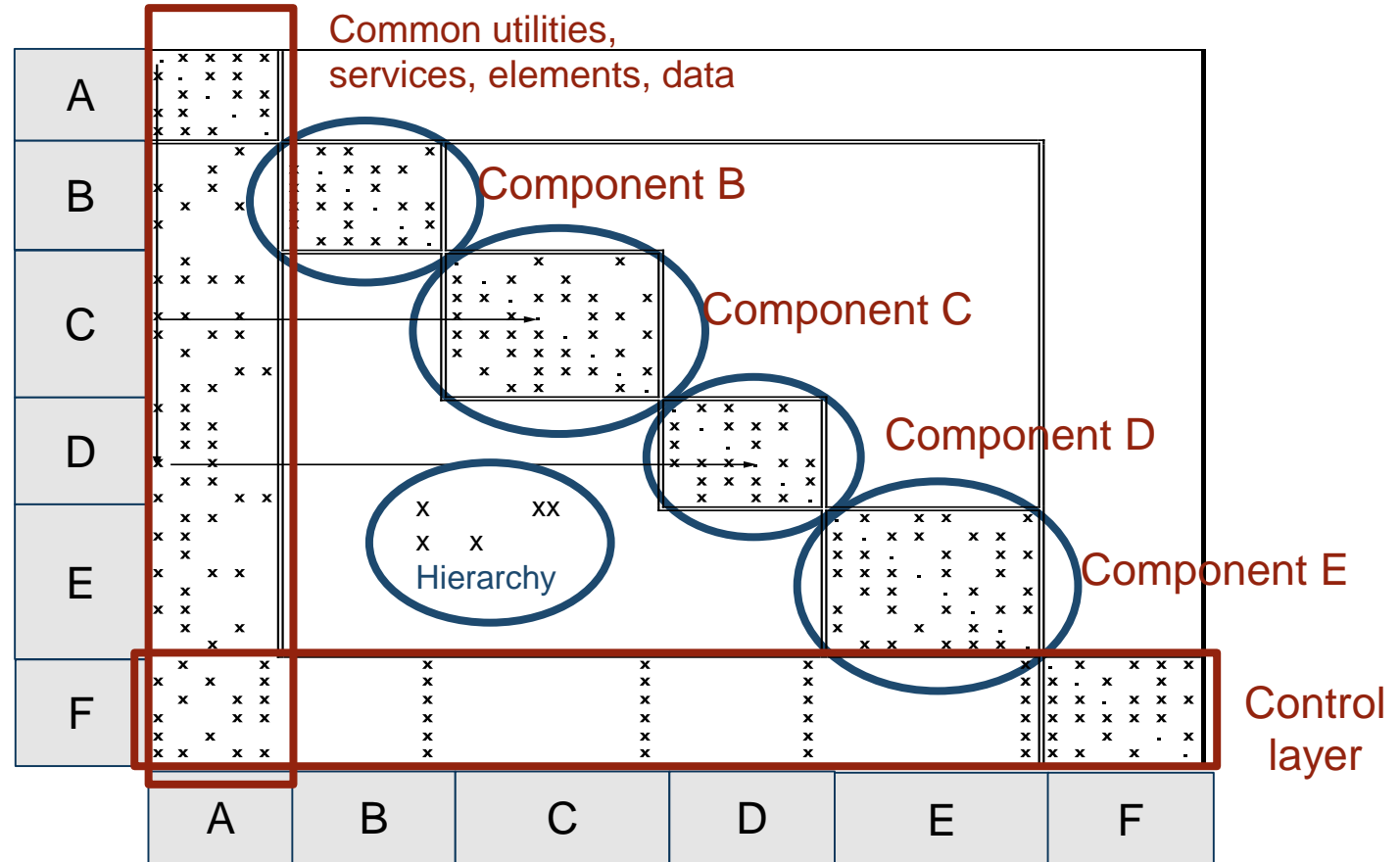
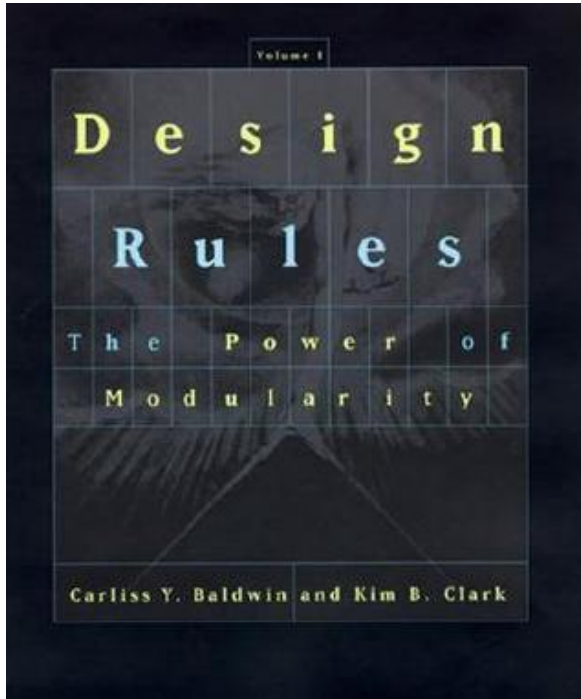


Visually appealing
Hard to Interpret

How else can we visualize software architecture?

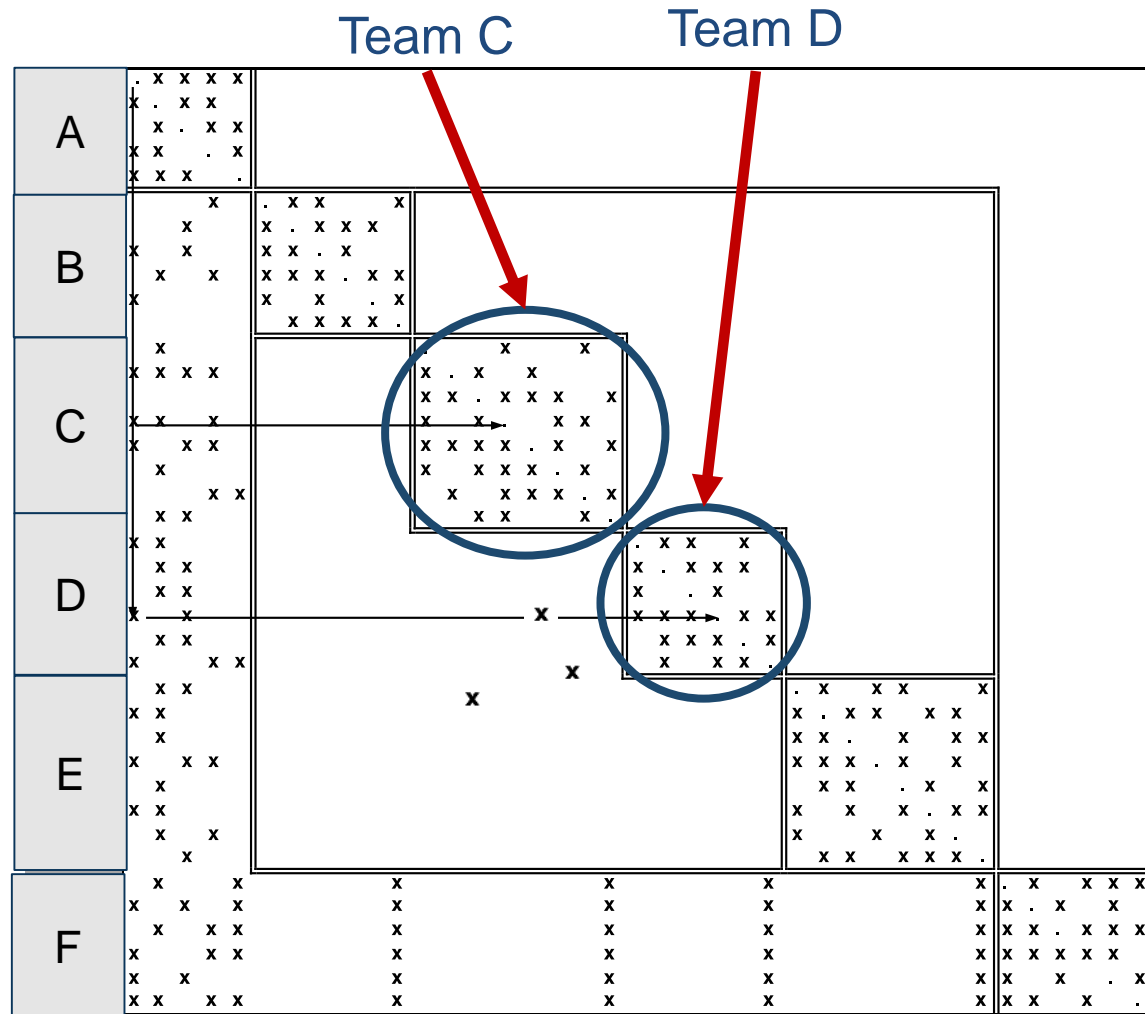


What an 'ideal' software system looks like

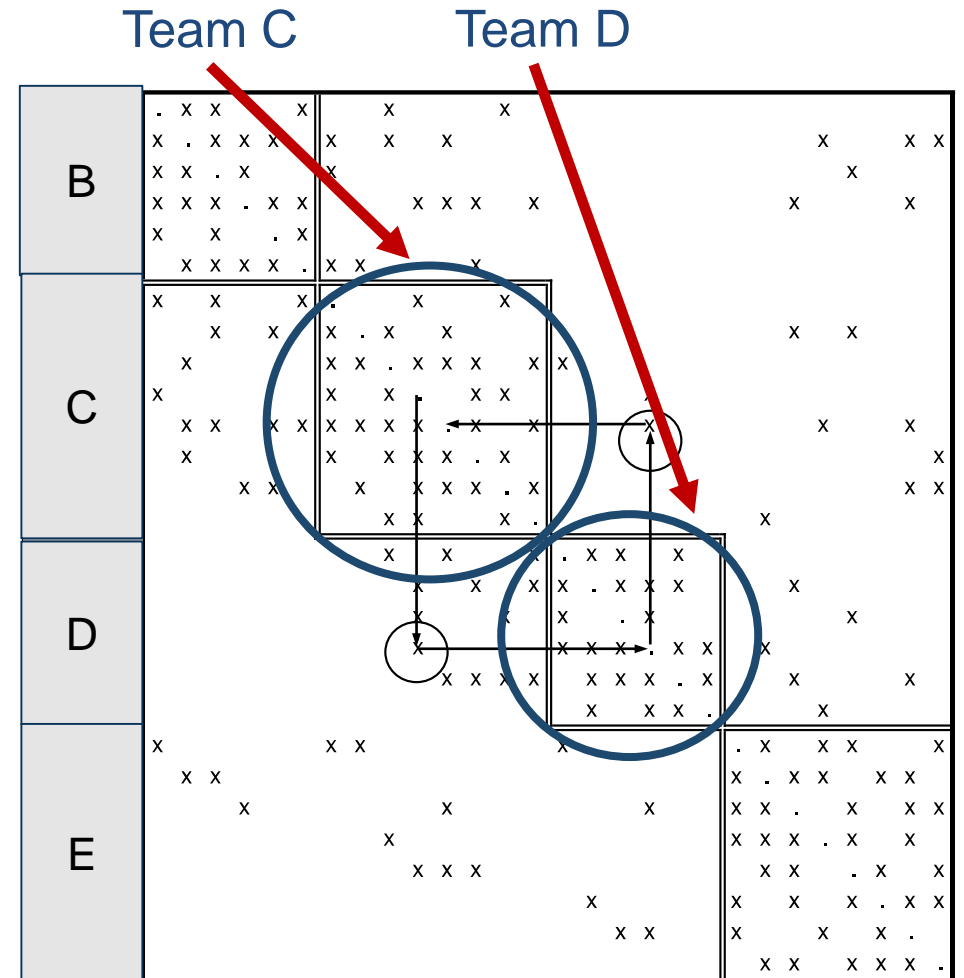
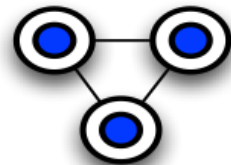


Design Structure Matrices (DSMs) are network representations of complex systems

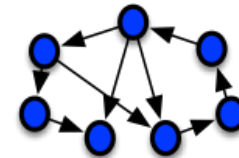
What does it look like when design quality breaks down?



Modular System

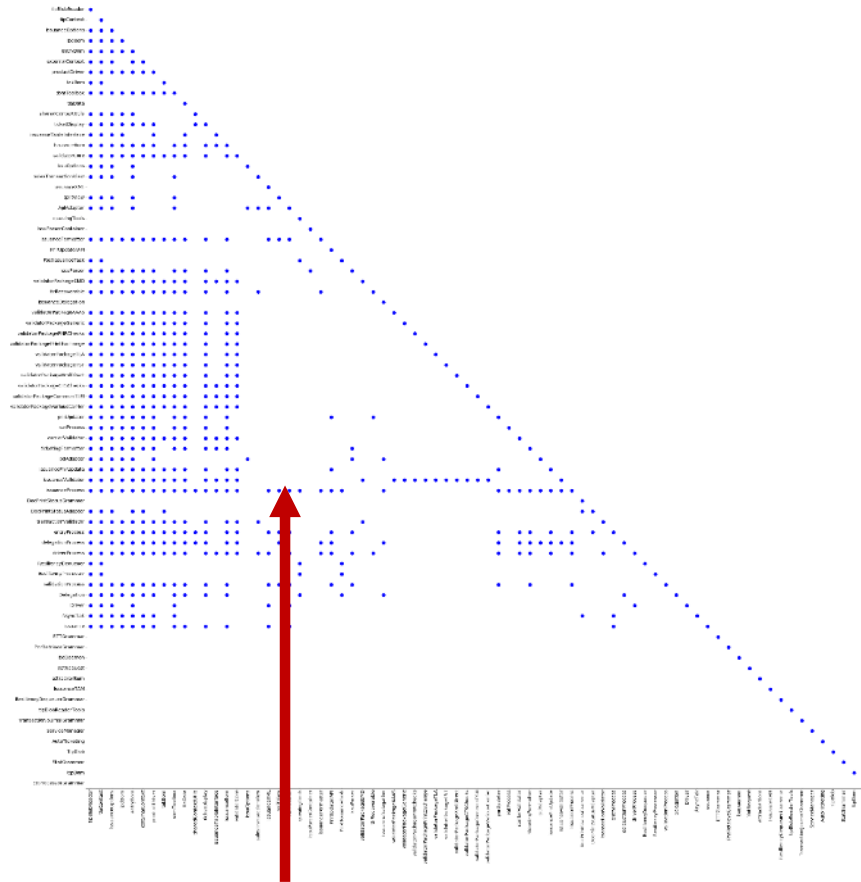


Integral System



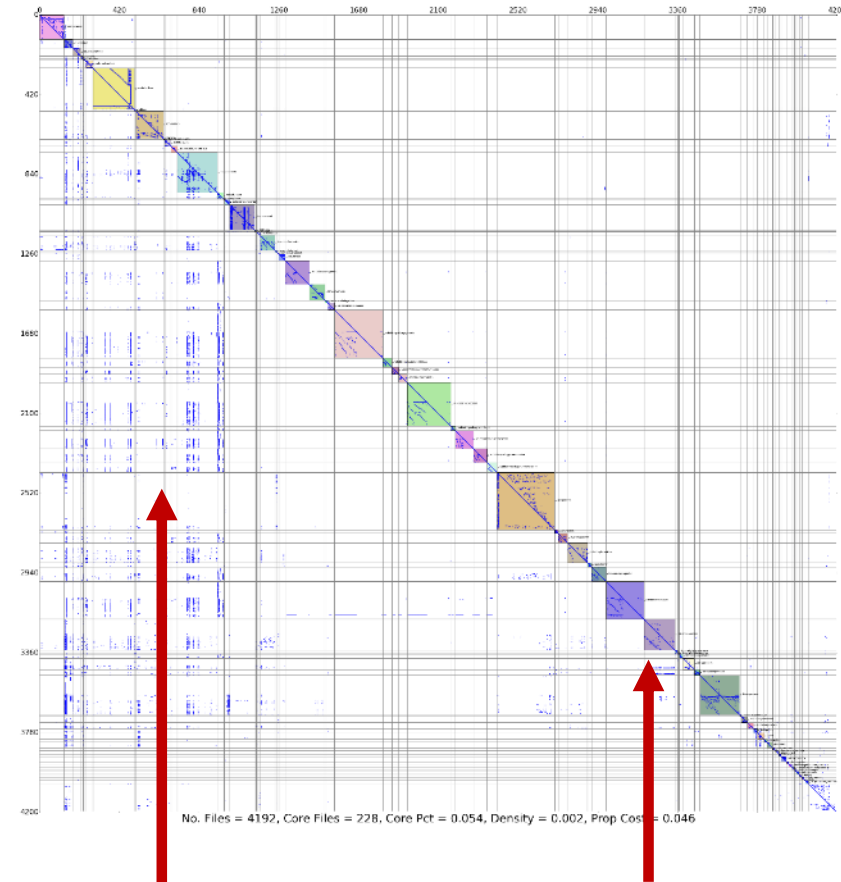
Design intent vs the coded reality

Declared relationships
extracted from the build files



Hierarchy

Actual relationships extracted
from inter-file dependencies



Reuse

Modularity

Structural analysis to spot irregularities and risks

❑ Unexpected dependencies

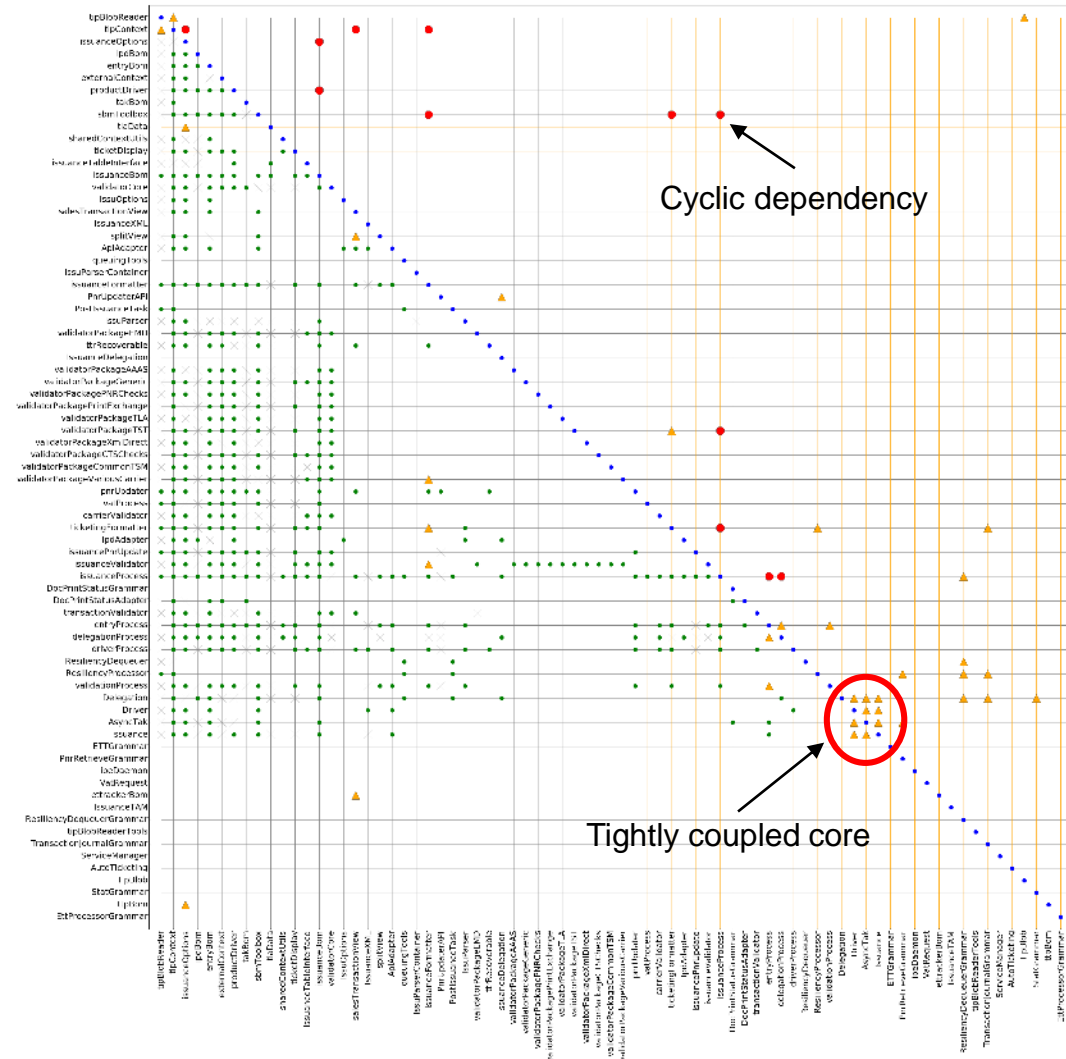
- Hidden complexity

❑ Cyclic dependencies

- Tight coupling
- Unintended consequences

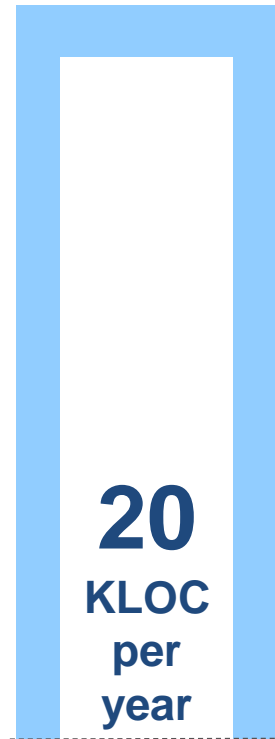
❑ Tightly coupled core

- Area of high complexity
- Difficult to debug



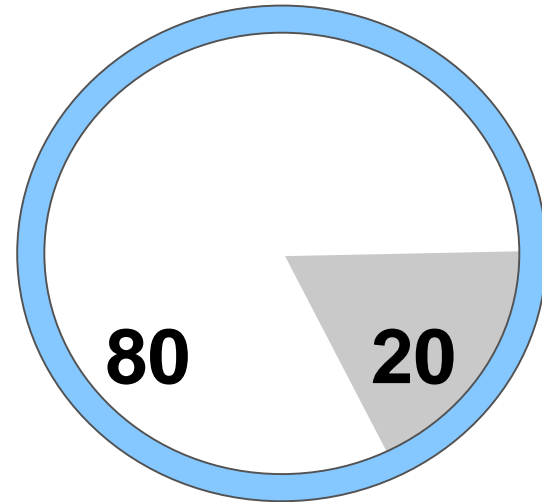
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Studies: Quality has a big impact on productivity & quality



Developer
productivity

Parts with higher design
quality



Offense
80%

Feature
work

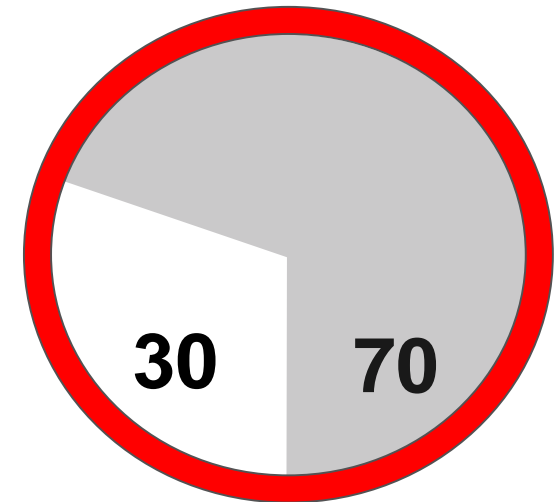
Defense
20%

Defect
work



Developer
productivity

Parts with lower design
quality



Offense
30%

Feature
work

Defense
70%

Defect
work

Studies: Quality has a big impact on safety and security

System safety

Fortune 100 engineering conglomerate

Design quality degradation increased defects found after a safety-critical system went live



	High quality design	Design quality degraded
% of fielded system with critical bugs	0.63%	13.00%
Dollars spent fixing critical defects	12 cents per LOC	81 cents per LOC

Security threat

Fortune 50 consumer software firm

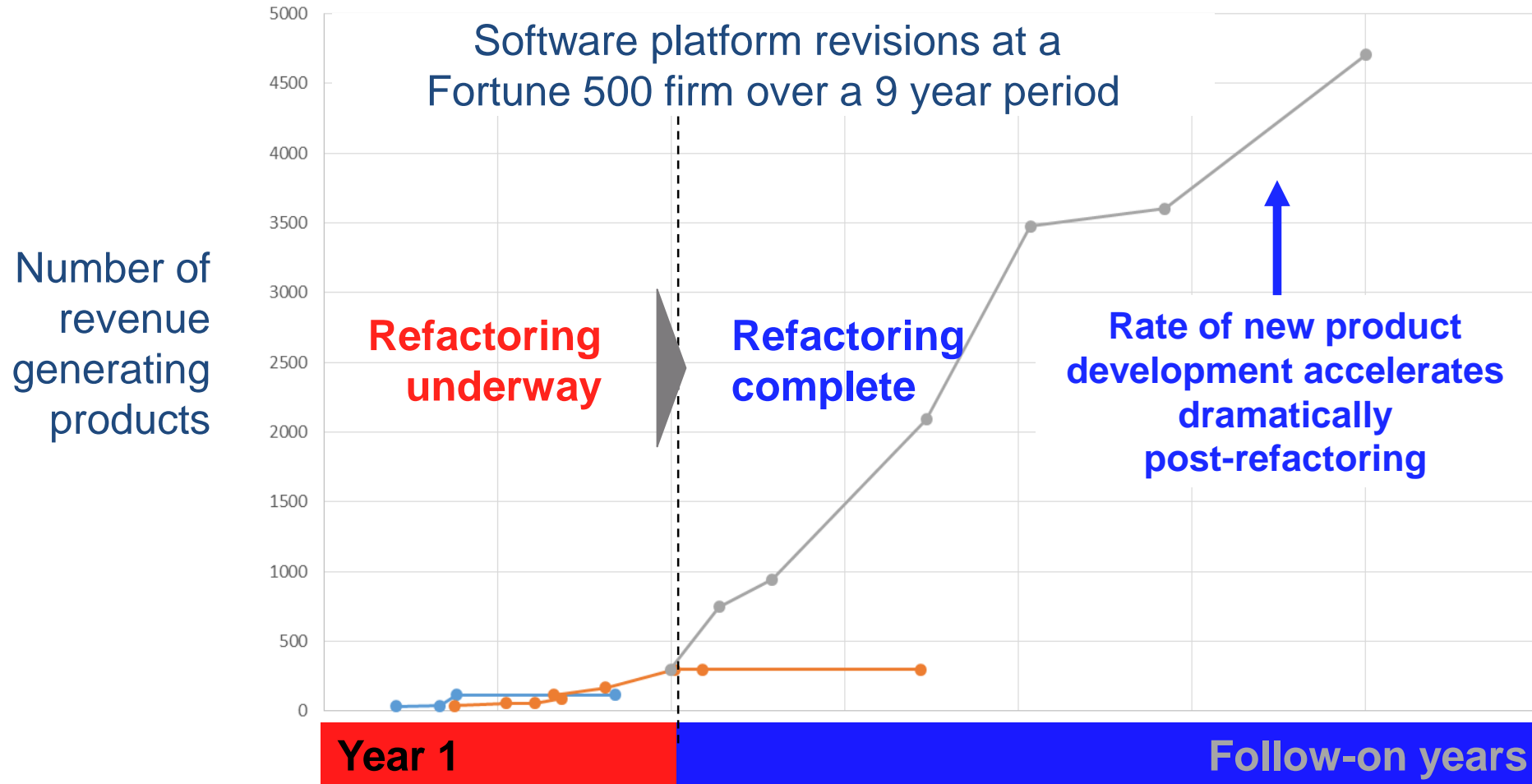
Design quality degradation responsible for security vulnerabilities and higher maintenance costs






In code with a measurably better architecture:

- Fewer vulnerabilities & defects found
- 10% higher developer productivity during patch process
- 14% less time to release patches
- 25% fewer incomplete or incorrect fixes

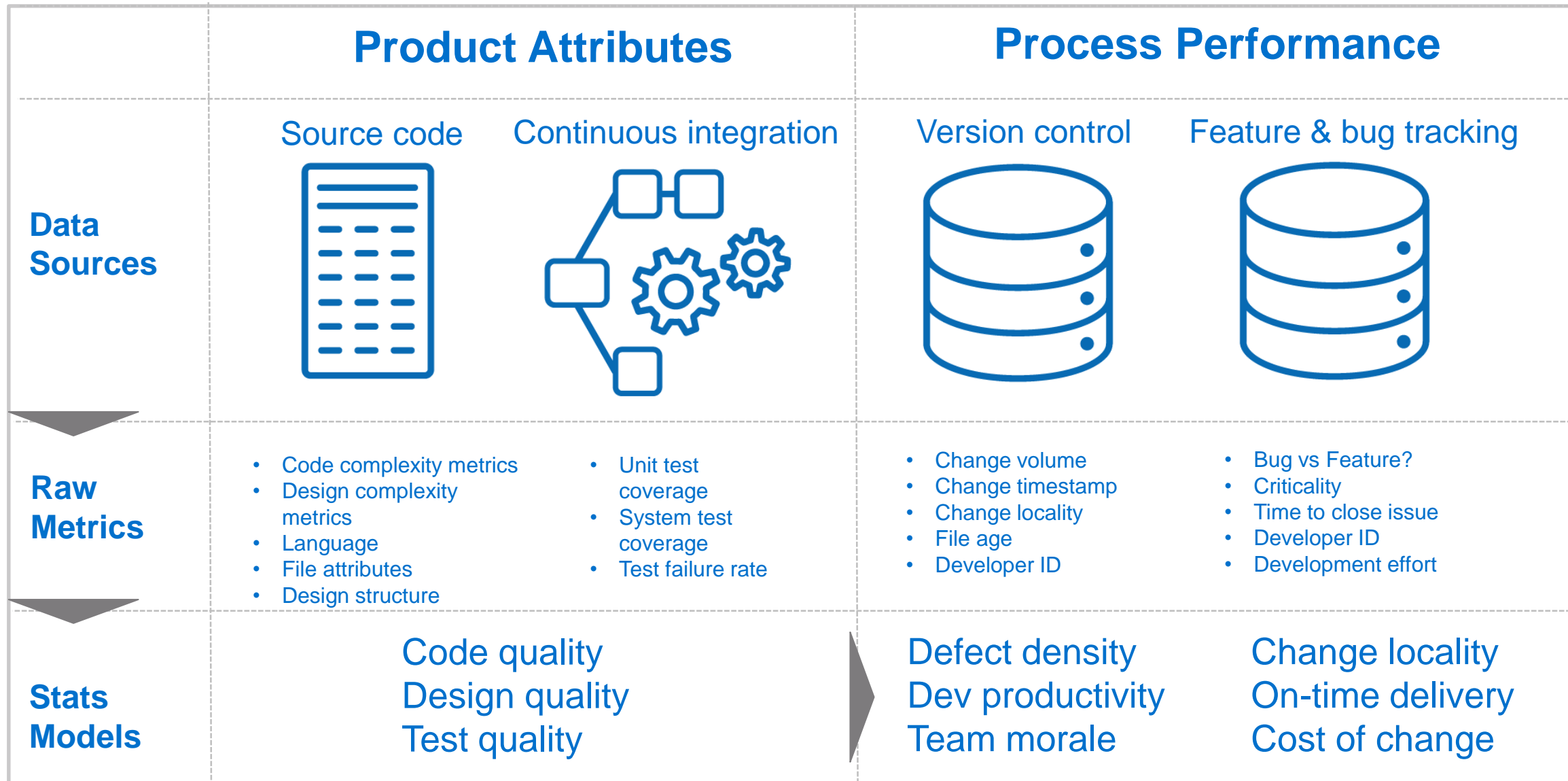
Studies: Quality has a big impact on agility and revenue



So why do quality & refactoring efforts go unfunded?!?!?

Engineer Suggests	Market Demand	ROI	CFO Reaction
New Features	<ul style="list-style-type: none">Existing customer will buy moreNew customers createdProduct differentiation		Ecstatic
Bug Fixes	<ul style="list-style-type: none">Existing customer screamingNew customers avoidingReputation hit		Required, unfortunately
Internal Quality Improvement, Refactoring Initiatives	None		Not convinced

Mechanics: Statistically linking quality & business outcomes



Example regression model linking quality and developer productivity

Parameter	Model 1: developer attributes	Model 2: type of work	Model 3: cyclomatic complexity	Model 4: all controls	Model 5: architectural complexity	Model 6: combined
Lines for bugfixes	-0.000071	-0.000068	-0.000060	-0.000067	-0.000077 .	-0.000078 .
Log(years employed)	0.279600			0.492500		0.483700
Is manager?	-0.283000			-0.251600		-0.292900
Pct lines in new files		1.801000 ***		1.699000 ***		1.714000 ***
Pct lines in high cyclomatic			-1.166011 ***	-0.648300 .		-0.613000 .
Pct lines in core					-0.610943 .	-0.618600 *
Residual Deviance	560.77	558.46	560.60	558.32	560.71	558.13
Degrees of Freedom	290.00	291.00	291.00	288.00	291.00	287.00
AIC	8170.66	8135.14	8162.14	8136.78	8166.87	8135.75
Theta	0.85	0.90	0.86	0.91	0.85	0.92
Std-err	0.05	0.05	0.05	0.05	0.05	0.05
2x log-lik	-7792.66	-7759.14	-7786.14	-7754.78	-7790.87	-7751.75

N=2478 developer/releases

Dummy variables for each of 37 releases omitted. Dummy variables for each of 178 developers omitted.

Significance codes: .<0.1, *<0.05, **<0.01, ***<0.001

How to win over your CFO in 6 easy steps!

Step 1: A hypothetical proposal

- ❑ Come up with a hypothetical proposal
 - “I think we should increase test coverage in our codebase. It will allow us to catch bugs earlier and prevent their introduction. We have some source files with no automated unit test coverage, some with 100% coverage, and many that fall somewhere in between. We should require all source files to have at least 90% coverage. An initiative should be kicked off to write more tests so that all existing source files are 90% covered.”
- ❑ Come up with a plausible sounding rationale for the CFO:
 - “I think the amount of time (& therefore money) spent fixing bugs that would have been caught is significant. I think the cost of writing the tests now will be less than the money we will save in the future if those tests are added.”

The CFO is now listening to you

How to win over your CFO in 6 easy steps!

Step 2: Collect data and see if a statistically significant relationship exists

- ❑ Extract raw data from:
 - source code
 - testing framework
 - version control system
 - issue tracking system, etc.
- ❑ Set up regressions:
 - Dependent variable = File-level defect count per unit time
 - Predictor variable = Test-coverage % for each file
 - A variety of control variables
- ❑ Demonstrate statistically significant correlation

The CFO is still listening to you

How to win over your CFO in 6 easy steps!

Step 3: Get predicted defect counts for the system as it currently is

- ❑ Use your calibrated model generate 'predicted defect counts'
 - Use model simulation or prediction algorithms
 - Use actual test coverage values and controls as inputs
 - Capture 'predicted defect counts' for each file.
 - Sum all of these 'predicted defect counts' (per file) to get a 'predicted defect count' for the codebase as a whole.

The CFO does not care about this. Do not bother.

How to win over your CFO in 6 easy steps!

Step 4: Get predicted defect counts for your hypothetically improved system

- Modify the input data to set all 'test coverage values' to 90% or above
- Leave all other values the same
- Rerun calibrated model with new inputs to generate 'hypothetical defect counts'

$$\textit{Defect Reduction} = \textit{'predicted defect count' (from step 3)} \\ - \textit{'hypothetical defect count' (from step 4)}$$

If 'Defect Reduction' is big, the CFO is listening to you again

How to win over your CFO in 6 easy steps!

Steps 5: Estimate annual savings

- ❑ Construct reasonable estimates for the cost of increasing test coverage.

- ❑ **Simple example:**
 - It will take a developer 1 day to add coverage to 100 lines
 - 200,000 uncovered lines
 - 200 days in a work year
 - 10 FTE-year to complete
 - \$100,000/yr salary
 - \$1,000,000 dollars to achieve

Steps 4: Estimate cost of improvement

- ❑ Construct reasonable estimates for the annual savings

- ❑ **Simple Example:**
 - Hypothetical model (step 3) predicts 1000 fewer bugs/year
 - Average bug takes 4 days to fix
 - 4000 days saved annually
 - 20 FTE saved annually
 - Breakeven point in 6 months!

The CFO might actually be starting to like you now

How to win over your CFO in 6 easy steps!




Step 6: Estimate the ROI of hypothetical improvement

□ Some Equations:

- 'Cost to fix' (now) = \$1,000,000
- 'Annual savings' = \$1,000,000
- PRESENT VALUE of 'annual savings' = \$3,790,258
 - ((assuming 5 year time horizon and opportunity cost of 10%)
- $ROI = [PRESENT\ VALUE(annual\ savings) - 'cost\ to\ fix'] / 'cost\ to\ fix'$
- $ROI = 279\%$

The CFO might even respect you now.

What if you could get quality & refactoring funded?

Engineer Suggests	Market Demand	ROI	CFO Reaction
New Features	<ul style="list-style-type: none">Existing customer will buy moreNew customers createdProduct differentiation		Ecstatic
Bug Fixes	<ul style="list-style-type: none">Existing customer screamingNew customers avoidingReputation hit		Required, unfortunately
Internal Quality Improvement, Refactoring Initiatives	<ul style="list-style-type: none">Internal modeling used to compare ROI and breakeven point against other investment opportunities		Tell me more

1. Introducing Amadeus
2. Challenges faced by the software enterprise
3. Introducing Silverthread, Inc.
4. Case 1: Driving software platform design quality
5. Case 2: Analytics for managerial decision-making
6. Lessons for your company

Feedback

DEVELOPERS

- Sparked architecture discussions
- Helped reveal anti-patterns
- Supported their overall perception with data

TECHNOLOGY LEADERS

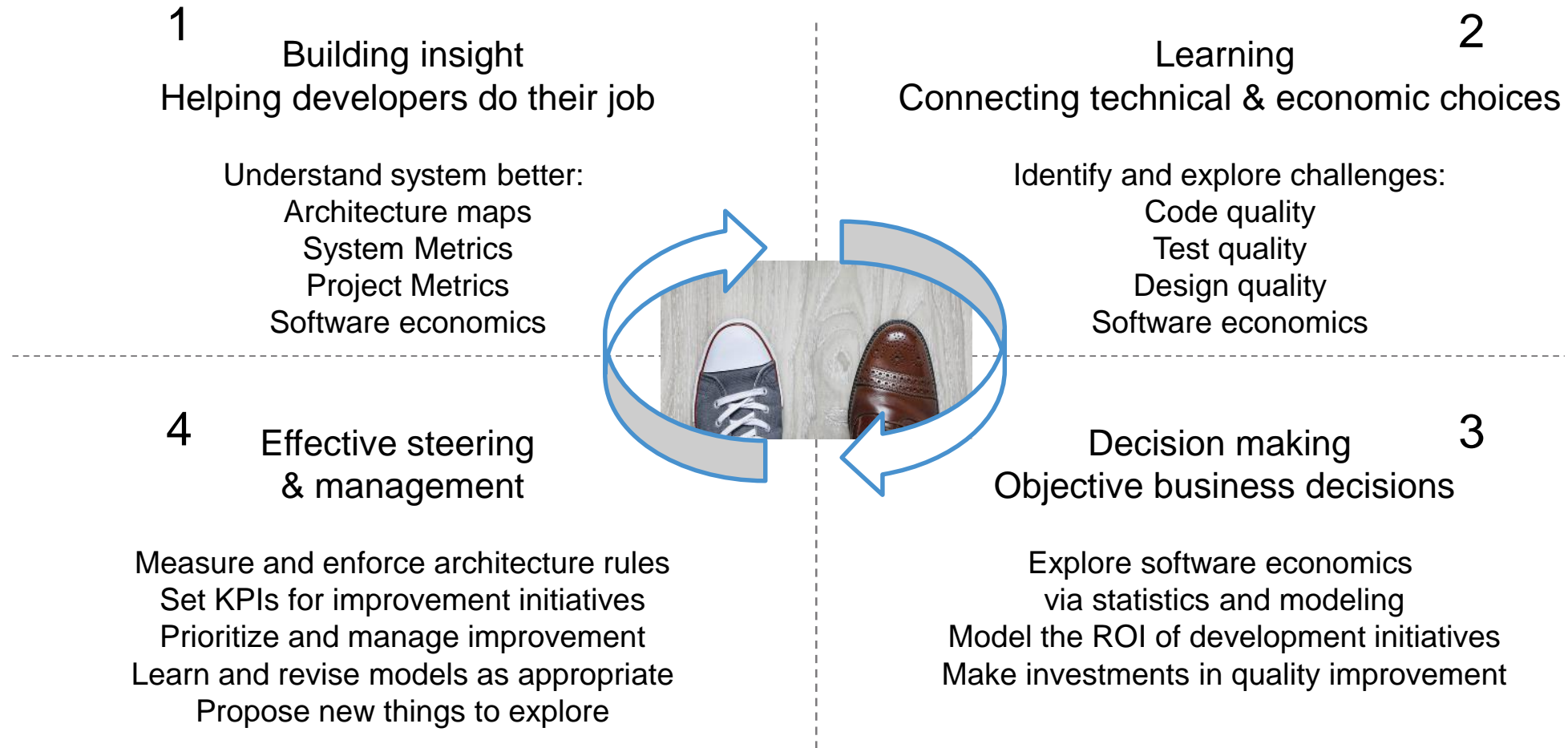
- Helped evaluate the reality against the design intents
- Spotted risky areas
- Built business case for refactoring actions

EXECUTIVES

- Will provide an objective picture of the portfolio
- Will allow benchmarking
- Will enable arbitration and steering based on ROI

Everyone speaks the same language now

Using the concept for continuous improvement



Questions ??

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